



Global procurement

Casestudy

Background

- Global Oncology phase III study - Biotech company
- £1 million of comparators

Procurement

- Durbin obtained all samples for testing
- Durbin advised on most cost efficient structure to procure
 - Single source from Innovator

Distribution

- Distribution to trial sites across NA & APAC (12 countries)

Client benefits

- Minimised time for testing
- Provided knowledge that client did not have
- Client gained significant savings
- Client only had to deal with one vendor

- Client did not have to organise distribution
- Significant cost savings

Durbin your trusted partner for clinical trial comparators