

Durbin Directions

November 2013



Your complete medical resource

Welcome to the November issue of Durbin Directions!

Earlier this year I went to Buckingham Palace after being awarded an OBE in the Queen's New Year's Honours list. As well as my royal outing, I was privileged to be invited to the launch of a new government-backed campaign, Disability Confident, which helps disabled people in the UK get into employment. Read about the work we've been doing with the Duke of Edinburgh Awards, and when one of our sales departments was able to pull out all the stops and send a life-saving medicine to a child with leukaemia in Armenia.



Leslie Morgan

Leslie Morgan
Managing Director Durbin PLC



Durbin PLC Durbin House
180 Northolt Road, South Harrow
Middlesex HA2 0LT, UK

T +44 (0)20 8869 6500
F +44 (0)20 8869 6565
E info@durbin.co.uk
www.durbin.co.uk

Medicine to Armenia

We recently received a request to send a life-saving medicine to Armenia for a four year old child suffering from leukaemia. Due to strict regulations that the customs authorities impose it can be difficult to export medicines to Armenia.

However, with our expertise and knowledge, and after liaising with the child's family and doctor, the Armenian Ministry of Health, and the courier company, we were able to send the medicine quickly and safely.

Our hard work received praise from a relative of the patient on the success

of the shipment, and Durbin's involvement in this case was also covered by a local Armenian news broadcaster. The exceptional feedback from the customer proves that the Durbin ethos 'Saving Lives by Saving Time' is truly at the heart of everything we do.

For further information about sourcing a drug not currently available in your country, please contact our International Sales department on +44 (0)20 8869 6501 or email intsales@durbin.co.uk

Leslie picks up his OBE



Mixing with royalty is becoming a regular event at Durbin! In the last issue of Durbin Directions, we were incredibly proud to announce that our Managing Director, Leslie Morgan, had been awarded an OBE in the New Year's Honours list for his services to the pharmaceutical industry and to charity. On Wednesday 20th February 2013, Leslie was presented with his award by HRH The Prince of Wales in a ceremony at Buckingham Palace.

Leslie has grown the company from a small pharmacy shop to a business that now supplies more than 20,000 products to over 180 countries, with a 100 strong workforce across four premises and eight sales divisions.

International Sales

T +44 (0)20 8869 6501
F +44 (0)20 8869 6565
E intsales@durbin.co.uk

Sales to NGOs & Charities

T +44 (0)20 8660 2220
F +44 (0)20 8668 0751
E cataloguesales@durbin.co.uk

Clinical Trials Supply

T +44 (0)20 8869 6525
F +44 (0)20 8869 6563
E clinicaltrials@durbin.co.uk

Managed Access Programs

T +44 (0)20 8869 6517
F +44 (0)20 8869 6514
E map@durbin.co.uk

Imports (Unlicensed Medicines)

T +44 (0)20 8869 6555
F +44 (0)20 8869 6582
E imports@durbin.co.uk

Sexual Health Supplies

T +44 (0)20 8869 6590
F +44 (0)20 8869 6592
E sexualhealth@durbin.co.uk

Products

T +44 (0)20 8869 6590
F +44 (0)20 8869 6592
E products@durbin.co.uk

Third Party Distribution

T +44 (0)20 8869 6526
F +44 (0)20 8869 6561
E distribution@durbin.co.uk

Marketing

T +44 (0)20 8869 6570
F +44 (0)20 8869 6567
E marketing@durbin.co.uk



Disability Confident

Disability Confident is the UK Government's campaign to get more disabled people into employment.

Durbin's Managing Director, Leslie Morgan, was one of the few business leaders invited to the launch of the UK Government's Disability Confident campaign along with Sir Andrew Witty of GSK and Sir Stelios Haji-Ioannou of the Easy Group.

UK Prime Minister David Cameron opened the launch and stated that the campaign has his 100% commitment. He was joined by Cabinet ministers Ian Duncan Smith and Vince Cable. Of the campaign, Leslie said "I applaud the efforts to get more people into the workforce. Durbin has always tried to recruit people from the most diverse base."

Duke of Edinburgh Awards



2013 is the tenth year that Durbin PLC has been supporting The Duke of Edinburgh's Award.

The Duke of Edinburgh's Award is a charity that has been working with young people from all backgrounds for more than half a century. The charity is leading the world in empowering young people, regardless of where they begin.

The Duke of Edinburgh's Award helps young people develop the skills they need for the future, improve their fitness and make lifelong friends. The charity works with more than 300,000 young people aged between 14-25 years old every year, giving them the confidence and skills they will need in work and for the rest of their lives.

Leslie Morgan, Managing Director of Durbin PLC, adds "I'm pleased to be able to support the Duke of Edinburgh's Award and the great work that they do. Young people doing their DofE contribute more than £62,000 to their communities through volunteering every day, and I'm proud to be able to help them achieve this."

Durbin offers internship

Durbin PLC has joined with the University of Hertfordshire in order to start a university intern programme providing a commercial placement to students with a Masters in Pharmacy.

Philip O'Reilly, Pharmacist and Responsible Person at Durbin, comments "We are committed to helping students in Pharmacy. Durbin is pleased to be starting this intern programme as we believe it will give a global and commercial perspective to students."

We hope that this will be a long-standing programme which will continue for many years to come.