

DurbinDirections

Saving Lives by Saving Time

JULY 2007

Welcome

to the July issue
of Durbin Directions

2007 is turning out to be our busiest year ever. Our obstetrics and gynaecology customers will be pleased to read about the return of Yutopar (for the management of pre-term labour) after a nearly three-year absence. Overleaf, our warehouse team share their recent success in dispatching a record-breaking volume of orders. And on a personal note, I had a productive three days in Edinburgh meeting leading paediatric and European pharmacists at the recent ESCP Spring Conference.



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Yutopar – Back in Stock

Durbin PLC is pleased to announce the return of Yutopar (Ritodrine Hydrochloride) for the management of pre-term labour. It is presented in two formulations: 10 x 5 ampoules each containing 50mg Ritodrine Hydrochloride in 5ml and 90 tablets each containing 10mg Ritodrine Hydrochloride.

Yutopar injection is indicated to arrest pre-term labour between 24 and 33 weeks of gestation in patients with no medical or obstetric contra-indication to tocolytic therapy. The tablets are used to maintain uterine quiescence after successful treatment with the injection.

Leslie Morgan comments: 'This product has not been available for three years for reasons beyond our control. We know that it is an excellent product because the feedback from professionals is that it works quickly and has therapeutic value in so many cases.'

Yutopar is only available from Durbin PLC. If you would like to place an order, please call +44 (0)20 8869 6583, fax +44 (0)20 8869 6567 or email yutopar@durbin.co.uk

To request the prescribing information or the summary of product characteristics, please email yutopar@durbin.co.uk

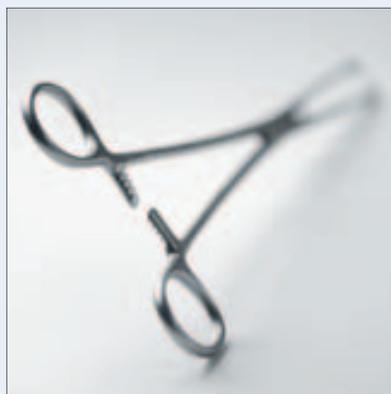


YUTOPAR
**MORE EFFECTIVE THAN
CROSSING YOUR LEGS!**

YUTOPAR (Ritodrine Hydrochloride) Injection & Tablets
FOR THE MANAGEMENT OF PRE-TERM LABOUR
now available only from Durbin PLC



Contract Award



Congratulations to our Clinic Sales division who have won a contract from Barnet Primary Care Trust in London, allowing Durbin to supply all of their family planning clinics with disposable instruments. A growing number of clinics are moving towards disposable instruments, and Durbin Clinic Sales has a wide range of plastic and stainless steel disposables. The most popular include the IUD fitting sets and the combined uterine sound and dilator.

If you would like to view the full range of Clinic Sales products, please email cs@durbin.co.uk or call 020 8869 6590 for a catalogue.

Website

Don't forget to visit our website, where you will find all the latest press releases and Durbin news. You can read about our promotional campaigns and industry events, as well as articles our MD, Leslie Morgan, has written for a well-known healthcare publication. We have also recently added a recruitment page for those of you that may be interested in working with us. Visit www.durbin.co.uk to find out more!



UK Imports

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Email exports@durbin.co.uk

Clinic Sales

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Leslie meets Prince Edward



Leslie was invited to meet Prince Edward again at a Duke of Edinburgh Award function at St James's Palace in June. The Award is committed to providing a challenging and rewarding programme of personal development for young people, and relies on the generous support of businesses such as Durbin PLC to help young people realise their full potential.

ESCP Spring Conference

The month of May saw a gathering of international pharmacists in Edinburgh for the 7th European Society of Clinical Pharmacy (ESCP) Spring Conference. Durbin's Pharmaceutical Services team promoted its unlicensed/'named-patient' medicine service by sponsoring the Paediatric Masterclass on the opening day and evening.

Our Exports division also joined us, exhibiting for the first time at this event. It was a wonderful opportunity to connect with existing and potential customers and to reinforce what our service is all about – cost-effective supply of quality assured medicines.

Team Spirit

Our warehouse team deserves recognition for dealing with an exceptionally high volume of items leaving the warehouse last month.

On top of our ever-increasing regular commitments, the warehouse team completed a huge government tender project for our medical supplies division that required importation of several hundred items in a very short time.



Commenting on the project, Warehouse Manager, Nigel Hussey says, 'My purchasing colleagues did a superb job in sourcing items for this very large order. Our role was to pack according to our customer's detailed specification and adhere to their very tight deadline. In what has been our busiest month ever, I am so pleased with what we have achieved. Our regular customers received their daily orders on time and we also dispatched a record number of boxes for our UK family planning customers.'